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# Telangana Chambers of Commerce and Industry FORTNIGHTLY JOURNAL



As Telangana celebrated its 10th formation day, a remarkable achievement has come to light, filling the hearts of its citizens with pride. On the occasion of World Environment Day, the Centre for Science and Environment (CSE) released its latest book, revealing that Telangana state has emerged as the undisputed leader among all Indian states in environmental conservation. This incredible feat is a testament to the visionary leadership of Chief Minister KCR Garu and his brainchild, "Haritha Haaram" (Green Garland), under his guidance, Telangana has made remarkable progress in various indicators, securing the top spot in the rankings. The state's commitment to environmental preservation and sustainable practices has garnered well-deserved recognition. Telangana's exceptional performance is evident in the indicator of change in forest cover, where it has shown remarkable improvement. The state also excels in "municipal waste treatment," further solidifying its position among the top states in this area. However, there is room for improvement in certain indicators such as "share of water bodies not in use," "stage of groundwater extraction," and "change in the number of polluted river stretches." Despite these challenges, Telangana stands as the only state to score more than 7 out of 10, with an impressive score of 7.213. The state's achievements are even more remarkable when compared to other states. Telangana outshines its counterparts, with Gujarat following closely with a score of 6.6 and Goa with 6.4. This accomplishment reflects the dedication and collective efforts of the government, citizens, and various stakeholders in preserving and nurturing the environment. Telangana's success in environmental conservation not only brings pride to its people but also sets an inspiring example for other states to follow. The state's commitment to sustainability and its proactive initiatives, such as Haritha Haaram, have paved the way for a greener and more environmentally conscious future. As Telangana continues its journey towards progress and development, this achievement reminds us of the importance of preserving our natural resources for future generations. It is a clarion call to strengthen our resolve and work together to protect and restore our environment. Congratulations to the people of Telangana, the visionary leadership of Chief Minister KCR Garu, and all those who have contributed to this significant milestone. Let us cherish this accomplishment and strive to create a sustainable and prosperous Telangana for generations to come.



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Clarity Enterprises, a distinguished member of the Telangana Chambers of Commerce and Industry, has been recognized with the prestigious Thermax CLOCC Award for the year 2022-23. This esteemed accolade



celebrates their exceptional commitment to customer satisfaction and their unwavering dedication to providing quality service, a reputation they have built over their impressive three-decade journey in the rice mill machinery industry. Founded by Mr. Gona Madan Kumar in 1999, Clarity Enterprises initially started as a humble supplier of parboiling machinery. Over the years, they have expanded their offerings and are now a leading supplier of rice mill machinery in India. Their extensive range of products, which includes Color Sorters, Grain Dryers, and other essential equipment, has made them a trusted name in the market. What sets Clarity Enterprises apart is their ability to provide same-day machine repair services, demonstrating their commitment to accessibility and customer support. They prioritize building strong relationships with their clients, going above and beyond the point of sale to deliver comprehensive

after-sales services. Mr. Madan Kumar, with his vast experience in the industry, takes great pride in seeing their customers satisfied. Clarity Enterprises has earned a commendable reputation as an advocate for Huskpac and Combipac within the rice milling segment. Their dedication to providing the best solutions and top-quality service has garnered them a loyal customer base, further cementing Thermax's leadership position in the Telangana rice industry. In addition to his role as the founder of Clarity Enterprises, Mr. Madan Kumar also serves as a Joint Secretary of the Telangana Chambers of Commerce and Industry. His achievements and contributions to the industry are a source of pride for the organization. The Thermax CLOCC Award is a testament to Clarity Enterprises' commitment to excellence and their continuous pursuit of delivering the finest rice mill machinery and services to their esteemed clientele. With their customer-centric approach and industry expertise, they continue to lead the way in the Indian rice mill market.

In a significant development, Tata Consultancy Services (TCS) has secured an advance purchase order worth 15,000 crore from Bharat Sanchar Nigam Limited (BSNL) for the deployment of 4G services. This collaboration between one of India's leading IT services companies and the state-owned telecommunications company is set to have a transformative impact on the telecom sector. The deal will enable BSNL to leverage TCS's expertise in technology and digital solutions to enhance its network infrastructure and provide faster and more reliable 4G services to its customers. TCS, renowned for its global presence and cutting-edge capabilities, will play a crucial role in supporting BSNL's digital transformation journey. This partnership not only reinforces TCS's position as a trusted technology partner but also showcases the company's commitment to driving digital innovation in India's telecommunications industry. With the growing demand for high-speed connectivity, this collaboration paves the way for a more connected and digitally empowered nation.



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The Telangana state government has taken a significant step towards enhancing security and combating crime with the launch of the Telangana State Anti-Narcotics Bureau (TSNAB) and the Telangana State Cyber Security Bureau. The inauguration ceremony was held at the Telangana State Police Integrated Command Control Centre (TSPICCC), attended by Home Minister Mohammed Mahmood Ali, Prohibition & Excise Minister Srinivas Goud, and senior police officials. The establishment of TSNAB and the Cyber Security Bureau demonstrates the state government's firm commitment to fighting against narcotics and cybercrimes. These initiatives showcase a proactive and forward-thinking approach to ensure the safety and well-being of the people of Telangana. Hyderabad Police Commissioner C.V. Anand assumed the role of director of the Telangana State Anti-Narcotics Bureau. He highlighted that the government's decision to declare war against drugs in Telangana and the subsequent formation of TSNAB were crucial milestones in addressing the menace of narcotics. The bureau has been structured with a dedicated head office, four narcotics police stations, and seven regional narcotics control cells, which collectively work towards eradicating drug cartels and illicit trafficking. The ministers emphasized the government's unwavering commitment to prioritizing safety, as it plays a vital role in attracting investments and fostering growth across various sectors. The measures taken to crack down on drug-related crimes, including apprehending local and international peddlers and conducting awareness campaigns, have yielded positive results. The launch event also showcased modern gadgets and drills by Narcotics detection dogs, highlighting the state's readiness to tackle emerging security challenges. The Telangana State Anti-Narcotics Bureau and the Cyber Security Bureau will work in tandem, contributing to the overall safety and security of the state and the nation. With the establishment of these bureaus, Telangana has taken a significant stride forward in strengthening its security apparatus and combating the threats posed by narcotics and cybercrimes. These initiatives reflect the government's proactive stance and determination to safeguard the well-being of its citizens, ensuring a secure and thriving environment for all.

In a significant development, French multinational company Alstom has secured the coveted position of the lowest bidder for the prestigious tender worth 30,000 crore rupees. The tender pertains to the manufacturing and maintenance of 100 aluminum body Vande Bharat trains. Alstom's emergence as the lowest bidder marks a major milestone in India's ambitious Make in India initiative, which aims to boost domestic manufacturing capabilities and reduce reliance on imports. The Vande Bharat trains, known for their cutting-edge technology and sleek design, have gained popularity for their efficiency and passenger comfort. By winning this contract, Alstom has positioned itself as a key contributor to India's railway modernization drive. The company's expertise in the field of transportation and its global reputation have played a crucial role in securing this opportunity. The manufacturing and maintenance of the Vande Bharat trains will not only create job opportunities but also strengthen the country's indigenous manufacturing capabilities. The project aligns with India's vision of developing a robust and sustainable rail network that caters to the growing demands of its citizens. As Alstom gears up to undertake this significant endeavor, expectations are high for the timely delivery of high-quality trains that meet the stringent standards set by the Indian Railways. This achievement further reinforces the strong partnership between France and India in the field of technology and infrastructure development. Overall, the successful bid by Alstom for the Vande Bharat trains is a promising step towards bolstering India's railway sector, promoting self-reliance, and fostering international collaborations to achieve the country's ambitious goals in transportation. This milestone achievement by Alstom also highlights the competitive prowess of international companies in India's railway sector.



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Telangana Government Tours USA, Comes Back with Collaborations in Multiple Sectors. The Telangana government's recent tour to the United States has resulted in several significant collaborations and investments that will contribute to the growth and development of the state. The government delegation, led by IT and Industries Minister KTR, met with various global companies and organizations to explore partnership opportunities and attract investments. The collaborations span multiple sectors, including entertainment, healthcare, mergers and acquisitions, biotech, aerospace, information technology, and more. These collaborations highlight Telangana's commitment to creating an investment-friendly climate and fostering innovation and development in the state. One of the notable collaborations is with Warner Bros. Discovery, a global media powerhouse. Telangana is thrilled to welcome Warner Bros. Discovery into its entertainment realm, which will undoubtedly boost the state's film and



media industry. This collaboration will open up new opportunities for Telangana to become a hub for the entertainment industry, attracting talent and investments. In the healthcare sector, Medtronic PLC, a global leader in healthcare technology, announced a substantial investment of approximately Rs. 3000 Crore to expand its Engineering & Innovation Center in Hyderabad. This investment will not only contribute to the growth of the healthcare industry in Telangana but also create job opportunities for skilled professionals. The government also explored collaboration opportunities with Aaron Capital, a firm specializing in mergers, acquisitions, and advisory services. This partnership has the potential to bring valuable investments to Telangana across various industries, including media, healthcare, consumer products, technology, and real



estate. The government's emphasis on the investment-friendly climate and the availability of skilled workforce highlights the state's commitment to attracting global investments. Telangana's focus on the biotech sector is evident through collaborations with companies like Ocugen and GeneSys Biologics. Ocugen is setting up an R&D center in Hyderabad, focusing on modifier gene therapies and regenerative cell therapy. GeneSys Biologics, on the other hand, plans to invest in a large-scale manufacturing facility for insulin analogues. These collaborations not only contribute to the

growth of the biotech sector but also address critical healthcare challenges and improve the lives of patients.



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The aerospace and defense sectors also witnessed fruitful discussions and collaborations. Lockheed Martin Corporation, an American aerospace and defense company, appreciated the support received from the Telangana government and expressed interest in ongoing manufacturing programs in Hyderabad. Similarly, General Atomics, a renowned energy and defense corporation, explored opportunities for manufacturing, MRO, and R&D collaborations in Telangana. These collaborations showcase Telangana's commitment to becoming a major aerospace and defense hub. Telangana's information

technology sector received a significant boost with collaborations with companies like VXI Global Solutions, Storable, and State Street. VXI Global Solutions, a leading provider of customer experience solutions, plans to establish a 10,000-employee center in Hyderabad. Storable, a software provider for the self-storage industry, established its Global Development Center in Hyderabad and shared its expansion plans. State Street, one of the world's largest asset management companies, announced the addition of 5,000 new jobs in Hyderabad. These collaborations reinforce Telangana's position as a global IT destination and create job opportunities for the youth. Furthermore, Telangana's infrastructure projects gained recognition on a global platform. The Kaleshwaram Project, an irrigation project in Telangana, was proclaimed as the 'Enduring Symbol of Engineering Progress and Partnership' by the American Society of Civil Engineers. This recognition highlights Telangana's engineering capabilities and the successful implementation of transformative projects. Overall, the Telangana government's tour to the United States has yielded fruitful collaborations and investments



across various sectors. These partnerships will contribute to the state's economic growth, job creation. In addition to Minister Shri K T Rama Rao Garu, esteemed officials including Mr. Jayesh Ranjan, Principal

Secretary of the IT and Industries Departments, Mr. E Vishnu Vardhan Reddy, Special Secretary of Investment Promotion & NRI Affairs, and Mr. Amarnath Reddy, Chief Relations Officer of ITE&C, from the Government of Telangana, were also present.



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Steelcase, the renowned British furniture company, has made its entry into the Telangana market by opening its first showroom in Hyderabad in partnership with Seating World. With successful showrooms already established in major cities across the globe, including Bangalore, Mumbai, Delhi, Tokyo, Shanghai, Beijing, Hong Kong, Singapore, and Sydney, this expansion signifies Steelcase's growing presence in India. The newly opened showroom in Hyderabad spans an impressive 10,000 square feet and will feature an extensive display of around 3,000 products. Uli Gwinner, the President of Steelcase Asia Pacific, has expressed their ambitious plans for further growth, aiming to establish 40 to 50 showrooms across the country within the next two years. Gwinner has highlighted the significance of the Indian market for Steelcase, with the company's current share of international revenue from India standing at 2-3 percent. However, with their ongoing expansion efforts and increasing market penetration, they anticipate this figure to reach double digits by the end of the year. Steelcase's entry into Telangana not only brings innovative furniture options to the region but also signifies a boost to the local economy. Their investment and expansion plans demonstrate their confidence in India's business potential and contribute to the overall growth of the country's commercial landscape. With their strong market presence, diverse product range, and commitment to India's business sector, Steelcase is poised to play a significant role in shaping the future of the furniture industry in Telangana and beyond.

## "INVESTMENTS IN TELANGANA ARE LIKE SEEDS PLANTED IN FERTILE SOIL, NURTURED BY INNOVATION AND OPPORTUNITY, AND BLOSSOMING INTO A FRUITFUL FUTURE."

Hyderabad Business Set to Soar with New Flight Service to Frankfurt. Exciting news awaits business travelers and visitors to European countries as Lufthansa Airlines announces the launch of a new flight service connecting Hyderabad and Frankfurt. Commencing from January 16, this service will open up new opportunities for Hyderabad's business community, facilitating smoother travel and enhanced connectivity. The Boeing B787-9 Dreamliner, chosen for this route, boasts a luxurious cabin configuration. With 26 business class, 21 premium economy, and 247 economy class seats, passengers can expect comfort and convenience throughout their journey. The flight departs from Frankfurt at 10 am, ensuring a timely arrival in Hyderabad at 11 pm. On the return leg, the flight leaves Hyderabad at 1 pm, arriving in Frankfurt at 6.10 am (local time) the following day. This flight service is available thrice a week, on Tuesdays, Fridays, and Sundays. The introduction of this flight service holds immense potential for the business community in Hyderabad. Frankfurt is a major financial and business hub in Europe, hosting numerous international corporations, trade fairs, and conferences. By establishing a direct air link, Hyderabad-based businesses can now explore lucrative opportunities, strengthen partnerships, and expand their global reach. The convenience of this new flight service reduces travel time and eliminates the need for multiple layovers. Business travelers can now enjoy seamless journeys, enabling them to maximize their productivity and efficiency. Furthermore, the availability of premium cabin classes ensures that executives can travel in comfort, enhancing their overall travel experience. Hyderabad's flourishing business landscape is set to witness a significant boost with the introduction of the Hyderabad-Frankfurt flight service. As companies seize the advantages of enhanced connectivity, they can foster international collaborations, attract foreign investments, and drive economic growth in the region. In conclusion, the Lufthansa Airlines flight service from Hyderabad to Frankfurt opens up new horizons for Hyderabad's business community. With increased accessibility, convenience, and connectivity, this venture paves the way for greater success and prosperity in the global business arena.



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Mobec Innovations, a startup specializing in electric mobility solutions, is set to revolutionize the charging experience for electric vehicle (EV) owners. The company has announced its plan to offer in-home charging facility services, starting with customers in Delhi-NCR and later expanding to other cities, including Hyderabad, by March next year. With their fleet of mobile charging vans equipped with fast charge technology, Mobec Innovations aims to provide efficient and convenient charging solutions. These vans can charge an EV up to 80 percent capacity in a short span of time, ensuring minimal downtime for users. Harry Bajaj, the founder CEO of Mobec Innovations, highlighted the significance of their innovative approach, enabling EV owners to have access to charging facilities right at their doorstep. By eliminating the need to visit external charging stations, the company aims to address the charging infrastructure challenges faced by EV users. The introduction of in-home charging services by Mobec Innovations is a significant step toward promoting the adoption of electric vehicles in India. It offers enhanced convenience and accessibility, making EV ownership a more viable and seamless experience for consumers. As the demand for EVs continues to grow, initiatives like this will play a crucial role in accelerating the transition to a sustainable and eco-friendly transportation ecosystem. Mobec Innovations' commitment to providing cutting-edge charging solutions contributes to the overall development of the electric mobility sector in the country.

**India and the United States** are nearing the finalization of a plan by General Electric (GE) to produce fighter jet engines in India. This strategic collaboration aims to enhance India's defense capabilities and promote the country's indigenization efforts. The move signifies a strengthening partnership between the two nations in the defense and aerospace sectors.

The postal department has taken a significant step to combat money laundering and prevent funding of terrorist activities. In a recent circular, officials have been instructed to collect income proof from certain categories of investors who participate in small savings schemes, particularly if their income exceeds Rs. 10 lakhs. The purpose of this measure is to ensure the integrity of the Post Office Savings Bank and adhere to KYC norms. The circular provides comprehensive guidelines to create awareness among officials and customers regarding the risks associated with misuse of savings schemes by criminals. It categorizes customers into three risk levels based on their investment amounts during account opening, savings certificate purchases, and current account deposits. Low-risk customers are those whose investments or savings do not exceed Rs. 50,000 in any account or maturity proceeds. Medium-risk customers fall within the range of Rs. 50,000 to Rs. 10 lakhs in their savings accounts, savings certificates, or maturity proceeds. Highrisk customers are those whose account and certificate balances are below Rs. 10 lakhs, but the maturity proceeds exceed this amount. To ensure compliance, customers are required to provide two recent passportsized photographs, and in the case of joint accounts, all account holders must submit their photographs. Proof of identity is also mandatory, with Aadhaar being essential during account opening. In cases where customers are in the process of applying for an Aadhaar card, they must provide proof of application and submit the Aadhaar within six months. Furthermore, customers who have not previously provided their PAN card details must do so within two months at the concerned post office, subject to specific conditions. These conditions include maintaining a balance of Rs. 50,000 or more in the account at any time, depositing more than Rs. 1 lakh in the account during a financial year, or making withdrawals and transfers exceeding Rs. 10,000 in a month. By implementing these measures, the department aims to safeguard the financial system from illicit activities and maintain the integrity of small savings schemes. It also ensures that customers are aware of their responsibilities and actively participate in preventing money laundering and terrorist financing.



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Mr. Jagadish Chandra Mamidi, Mr. Mr Raghavendra interactions have laid the foundation for Maram, Mr Tirupathi Reddy, Mr Karthik meaningful connections and facilitated subsequent Maheshwaram, Mr. Bala Vinod Sudam submitting meetings with local agencies. This bridging of event details to Shri G Ranjith Reddy Garu. networks is poised to open doors for mutually

Telangana Connects: Strengthening Business Ties Between USA and India, a groundbreaking initiative aimed at fostering business connections between the United States and India, is set to take place in five cities across the USA. This event presents an incredible opportunity for businesses from both nations to explore potential collaborations and tap into new markets. While the recent USA summit witnessed an enthusiastic response from participants, Telangana Chambers of Commerce and Industry (TECCI) ensured that those who couldn't attend were well-represented. During the first week of May, TECCI, on behalf of its members, actively engaged with key stakeholders at the event in the USA. These interactions have laid the foundation for networks is poised to open doors for mutually beneficial partnerships and pave the way for future

collaborations. One of the core focuses of Telangana Connects is to encourage Non-Residential Indians to invest in the manufacturing industry. Recognizing the immense potential of Telangana's market, TECCI has diligently addressed the specific needs and identified profitable industries. With a comprehensive approach, TECCI offers support at every stage, from registration and land allotment to establishing factories, procuring

machinery, and marketing end products. By providing a seamless experience, TECCI aims to attract investments that will bolster the growth of Telangana's industrial sector. In an encouraging development, TECCI has extended an invitation to Shri G Ranjith Reddy Garu, Member of Parliament for Chevella Constituency, to grace the opening day of the Telangana Connects event as the Chief Guest. While the MP's confirmation is still pending due to his demanding schedule, he has expressed his support and encouragement for this good initiative by TECCI. Telangana Connects serves as a vital platform for collaboration, knowledge sharing, and investment opportunities. By



bringing together industry leaders, entrepreneurs, and policymakers, this event seeks to nurture synergies that drive economic growth and prosperity. The efforts of TECCI, along with the support of key stakeholders, promise to create a conducive environment for business development and strengthen the bond between the USA and India.